

MEDIA RELEASE



12 June 2015

2015-16 Pre-Harvest Optimiser now open

GrainCorp has announced the opening of its Pre-Harvest Optimiser product for the 2015/16 season.

Pre-Harvest Optimiser gives growers the opportunity to market their grain prior to harvest with the security of a capped washout to minimise forward commitment risk. The product provides the ability for Wales growers to capture strength in pre-harvest and post-harvest markets, while limiting the impact of weaker prices.

Lara Watson GrainCorp Pools Relationship Manager said:

"Given the recent rally in new crop prices, we anticipate that growers will be enthusiastic about starting their marketing strategy, utilising Pre Harvest Optimiser. Pre-Harvest Optimiser works best as part of a long-term approach to risk management and diversification of your marketing strategy.

"Many growers are looking to diversify the marketing of their grain. Pre-Harvest Optimiser provides the opportunity to do this by participating in the current pre-harvest market with the opportunity of participating throughout; and post-harvest. Pre-Harvest Optimiser can be used as one of many tools to spread the marketing of a grower's crop without eating up a grower's entire risk appetite."

The benefit of Pre-Harvest Optimiser is that it enables market participation and the assurance of a capped washout during a period when production is uncertain. The Pre-Harvest Optimiser product is a smart solution to reduce your risk and allow you to harvest valuable rewards.

Pre-Harvest Optimiser gives growers peace of mind, especially throughout the crucial growing period and offers multiple payment options for short or deferred payment.

As always, growers are encouraged to carefully review the terms and conditions and take advice where necessary in order to evaluate whether this Pre-Harvest Optimiser is appropriate for their needs. The terms and conditions are available at graincorp.com.au or upon request.

Further information is also available by contacting your local GrainCorp representative.

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